



— All-terrain vehicle manufacturer takes an easier route to ensuring supply chain security

Land Rover guarantees the security of its shipments by screening for denied-parties using a simple and effective software-as-a-service solution from AEB.

AEB PROJECTS, SYSTEMS & SOLUTIONS || HIGHLIGHTS

- Software-as-a-service solution available to Land Rover users worldwide
- Implemented in a very short time frame
- Screening of denied-parties against key UK, EU, and US lists including DPL and SDN
- Intuitive software requiring minimal training

Shipping vehicles and parts around the world to a diverse range of customers including the military, humanitarian organisations and individuals requiring enhanced security and protection can often be as challenging as the environments the vehicles were designed to operate in. Further to the basic shipping requirements, Land Rover also needs to ensure that it can be confident its trading partners can be trusted and do not appear on any denied-party lists.

Fast compliance checks

To meet its requirements for accurate and thorough checking of lists via an easy-to-use software package, Land Rover decided to turn to AEB for a ready-made solution. COMPLIANCE||XPRESS is a service offered by AEB which allows companies to check business partner addresses against official denied-party lists in a fast and effective way.

COMPLIANCE||XPRESS provides an easy way for companies to handle the challenges posed by anti-terrorism legislation

governing foreign trade. Due to the increased emphasis on security in the supply chain, companies need to be responsible for their own compliance with these rules and restrictions. Government agencies around the world have published lists of individuals, companies and organisations they believe to be engaged in terrorist activities. Some of these lists run to hundreds of pages and so paper-based checks are a very time-consuming process that is potentially open to error.

AEB's cost-effective solution ensures that all partners in the business process can be checked against the key UK, EU, and US denied-party lists such as the Denied Persons List and the Specially Designated Nationals and Blocked Persons list of the Office of Foreign Asset Controls.

Used worldwide

Easily accessible via an Internet browser, the software is now in use by Land Rover worldwide and sales staff as far afield as South Africa and the United States can quickly and easily make checks. All they need to do now is to key in the name and



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address details of a business or individual and they will instantly be able to find out whether that party is on a denied-party list or not. Compliance administrators are automatically notified by e-mail of any potential matches with denied-parties on any of the lists.

Easy to use - rigorous checking procedures

Although the software is extremely easy to use there are a lot of complex processes taking place in the background to ensure that the lists are checked thoroughly and accurately. The system employs fuzzy logic algorithms, phonetic agents (which enable recognition of similar-sounding words such as Stephenson and Stevenson), letter case analysers (comparing lowercase and uppercase words), and abbreviation profilers to ensure that nothing slips through the net.

Hannah Beckett – AEB Sales Representative and key contact for Land Rover – says: “COMPLIANCE|XPRESS is a great way in which companies can very quickly and effectively ensure regulatory compliance. It

usually just takes a few days from the customer placing the order to them being up-and-running with the solution. I'm really pleased that Land Rover has found the software effective and is now using it around the world.”

About Land Rover

With over 60 years' experience, Land Rover provides armed forces around the globe with light 4x4 vehicles designed to meet a wide range of defence and peacekeeping roles.

Based on the proven Defender platform, several configurations are available across three wheelbases to suit a variety of roles. Land Rover Defence Vehicles have seen service with forces around the world.

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