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Top News

Managing global shipping: ASSIST4 at the Lindner Group

The Lindner Group, a specialist for interior construction and facade design based in the Bavarian city of Arnstorf, has relied on AEB's ASSIST4 software suite since 2003. Some 8,000 consignments are sent each year from the company headquarters and its production facility near Würzburg. The AEB software has also been used for about three years at Lindner's Czech plant in Ostrov.

ASSIST4 is used whenever shipments go beyond Germany's borders. "Half our consignments go to customers outside of Germany, and some 30 percent have destinations outside the European Union," explains Dieter Huber, head of exports.

Expanding logistics IT bit by bit

"ASSIST4 offered a lot of opportunities that went beyond mere export processing and document creation. So we continued to expand the solution, adding new modules one by one," adds Franz Salletmayer, who is in charge of logistics planning at Lindner.

One of the modules Lindner uses is ASSIST4 Freight Management for invoice control. Since 2006, Lindner has also used AEB Compliance Engine to screen all 320,000 supplier, customer and employee addresses each night.

Benefits at a glance

- Shipping and export processing for all international consignments
- Automated freight invoice control
- In-house installation of AEB Compliance Engine for automated sanctions list screening

>> Read the entire success story: „Custom Ceilings for International Markets – Exported with Smart IT“. (PDF)

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Foreign Trade



EU publishes 2012 Harmonized Tariff

In October the EU published the most recent version of the Combined Nomenclature for 2012, the EU version of the Harmonized Tariff Schedule. The Combined Nomenclature was established by Council Regulation (EEC) No 2658/87 “on the tariff and statistical nomenclature and on the Common Customs Tariff” and is updated every year in the Official Journal of the European Union. This version takes effect on January 1, 2012, and is available for download at <http://eur-lex.europa.eu/JOHtml.do?uri=OJ:L:2011:282:SOM:EN:HTML>

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HMRC launches Export Best Practice Guide

In its November information paper 11 (89), HMRC reports on the launch of the Export Best Practice Guide, which helps traders comply with export procedures to minimize non-arrived goods and unauthorized removals. The guide is a must-read for all exporters, excise warehouse keepers, freight forwarders, shipping agents, loaders, freight shed operators, carriers, CSPs, shippers and anyone involved in the export process.

The information paper includes a chart showing key milestones in the export process and where the guide offers help on that topic.

>> [Download the information paper from the HMRC website](#)

The Export Best Practice Guide has been produced in collaboration with trade representatives.

>> [Download the Export Best Practice Guide](#)

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HMRC reports on service availability

Occasionally, the services on the HMRC website are temporarily unavailable. HMRC maintains an information page that provides an overview of service availability. The updates also cover CHIEF, NCTS and EMCS services.

>> [For details please visit the HMRC service availability page.](#)

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EU welcomes conclusion of negotiations on Russia's WTO accession

The EU has welcomed the conclusion of negotiations on Russia's accession to the WTO. The unanimous approval by the members of the Working Party on Russia's WTO accession brings an end to this 18-year-long process and paves the way to formalizing the results of these negotiations by the entire WTO membership. Russia is the EU's third-largest trading partner after the U.S. and China, with an 8.6% share of EU trade in 2010. The EU is Russia's biggest trading partner, with a 45.8% share of its overall trade in 2010. Total trade with Russia amounted to €244 billion in 2010, up from €183 billion in 2009. Imports from Russia increased by 31.4% in 2010, and exports from the EU to Russia went up by 38.2%. The EU looks forward to a unanimous political endorsement of Russia's WTO accession at the 8th WTO Ministerial Conference on December 15–17 of this year. >> [Read the official press release](#)

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Supply Chain Management and Logistics



Hidden risks in the supply chain: article by AEB published in Wall Street Journal

The Wall Street Journal has published Phil Lavin's article “The Hidden Risks in the Supply Chain” on its website www.supplychainriskinsights.com in October. Lavin, Sales Manager at AEB

(International Ltd), has extensive experience in supply chain finance and the logistics sector. Globalization has created complex supply chains, requiring diligent collaborative management of the numerous contributors and partners: from the actual sales process to final acceptance, procurement, distribution, fulfillment and final payment. Managing supply chain risks has always been a serious and comprehensive matter, as it involves both financial and physical risks plus an increasing number of participants that include 2nd-, 3rd- and 4th-tier service providers as well as suppliers. In his article, Lavin details the various risk mitigation areas of the supply chain and how important visibility and powerful tools are if you wish to take full advantage of cost benefits and optimization opportunities.

>> Read the full article at www.supplychainriskinsights.com (PDF).

If you are interested in how a software solution can help you reduce your supply chain risks, take a look at AEB's [Visibility & Collaboration solution](#) and browse through our Monitoring & Alerting brochure.

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— Export Controls and Compliance



Free white paper on export controls

In its white paper “The Five Most Common Myths about Export Control,” AEB provides important background information on the topics of export control, dual-use goods, denied-party address screening and U.S. regulations applicable to EU commerce. This latest AEB white paper is part of a comprehensive regulatory compliance program that has included a conference in partnership with the Chartered Institute of Logistics & Transport (CILT UK), awareness articles in the UK media and free online seminars for denied-party address screening and export controls.

>> [Request your free export controls white paper now.](#)

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ITAR changes for dual and third-country national employees

If you are a UK end-user or consignee company that handles material covered by U.S. controls specified in the International Traffic in Arms Regulations (ITAR), you should be aware of an important ITAR rule change and associated guidance documents. This rule change issued by the U.S. Department of State concerns dual and third-country national (DTCN) employees and has been in effect since August 15, 2011.

To help the UK industry comply with this particular aspect of the U.S. ITAR controls, the UK government has issued a number of guidance documents concerning the rule change, including a Technology Security Plan and a Question and Answer Matrix. This guidance has been produced in consultation with industry representatives from the Export Group for Aerospace and Defence (EGAD).

UK's Export Control Organisation (ECO) published the following notice to exporters, providing an overview of the rule change and relevant links: www.bis.gov.uk/assets/biscore/eco/docs/notices-to-exporters/2011/nte201124.doc

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— News and Events



Third BVL Asian regional group founded in Singapore

The German Logistics Association (BVL) was founded in 1978. Its mission is to act as a neutral platform to promote awareness of the importance of logistics and supply chain management in industry, science and the public sphere; to document logistical problem definitions; to develop methods and processes to solve these problems on an interdisciplinary and sector-focused basis; and to promote and optimize the application of relevant solutions. The work and commitment of BVL's more than 30 regional groups form the solid foundation of the association. In December 2008, BVL founded the regional group in Shanghai, the first group of its kind outside Germany. Another group was established in February 2010 in Beijing, and more followed in Brazil and Moscow.

The establishment of local groups has proven to be a highly successful method for creating close-knit networks of supply chain and logistics experts. BVL International has continued this process

with the BVL Group Singapore, officially established on November 22, 2011. The event was attended by the German Ambassador to Singapore, Ms. Angelika Viets, who held the keynote speech at the Pixel Building in Singapore. Dr. Torsten Mallée, General Manager of AEB (Asia Pacific) Pte Ltd, was elected as Chairperson of the regional group Singapore. Elected as Vice Chairpersons were Kai Y. Chan, Senior Vice President, DHL Global Forwarding Management and Philipp von Pein, Managing Director, mSE Pte. Ltd.

>> [More information and a group photo of the speakers with the German Ambassador to Singapore, Angelika Viets, and Prof. Dr.-Ing. Thomas Wimmer, Chairman of the Executive Board of BVL](#)

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— Publications



Reduce supply chain costs with green IT

The November issue of the SMA publication CONNECT features an article by Dr. Torsten Mallée, General Manager of AEB (Asia Pacific) Pte Ltd, entitled “Reduce Supply Chain Costs with Green IT.” Green IT or green SCM is becoming more and more important, given that 80–90% of logistics-related carbon emissions and 20–30% of total supply chain costs stem from the transportation of goods. Mallée explains what green supply chain management is and outlines initiatives in areas such as shipment consolidations, advance transport planning and paperless warehouses.

>> [Read the article “Reduce Supply Chain Cost with Green IT” \(PDF\)](#)

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