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Top News

Vienna, November 16–17: international conference on U.S. export and re-export controls, U.S. sanctions and embargoes
AEB will showcase its ASSIST4 Compliance & Risk Management software solutions suite at the ICC international conference on U.S. export and re-export controls, U.S. sanctions and embargoes at the Hilton Vienna Plaza in Vienna, Austria, November 16–17, 2011. The integration of global business increases the sale and resale of U.S. items, whether as traded items (such as measuring instruments), in assembled form (chips in electronic controls, computers, machinery, etc.) or as software. Even if a U.S. product has been imported legally into the EU, it doesn't mean it can be exported without a U.S. license. Failure to comply with U.S. re-export regulations can lead to a total ban on trade with U.S. goods for the non-compliant company and bank. This conference, organized by the International Chamber of Commerce in Austria, will give delegates the opportunity to learn when and how U.S. sanctions, export and re-export control regulations apply, how they interrelate with EU regulations, and how to apply this knowledge in daily business to avoid the unintentional diversion of U.S. products and technology to sensitive activities and/or destinations.

How IT can help you stay compliant

As part of the conference program, International Business Development Director Mark Brannan will introduce AEB's software solutions for export controls, license management and restricted party screening and show how the solutions can assist companies trading within a complex regulatory environment.

>> For more information about this event, please visit the [ICC Austria website](#).



Intrastat changes to take effect April 1, 2012

HMRC plans to make the following changes to how Intrastat declarations are collected effective April 2012:

- Introduction of mandatory electronic submission of Intrastat declarations
- Bringing forward of the monthly deadline from the last day to the 21st day of the month following the month to which the trade relates

The official draft legislation will be published toward the end of this year. Further information will be made available through the HMRC website at www.uktradeinfo.com. You can also contact the customer service help desk at Intrastatonline@hmrc.gov.uk with the subject line Intrastat 2012.

>> [View the official HMRC announcement \(PDF\)](#)

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New GSP rules of origin – retrospective GSP Forms A

In September HMRC published [Customs Information Paper \(10\) 86](#).

The European Commission recently issued a revised guidance on the issuance of retrospective GSP Forms A for goods that had not previously been covered by the forms. Retrospective certificates (GSP Forms A) may be issued retroactively for such goods on the basis of the new (relaxed) GSP rules of origin where

- no Form A was issued for the goods at the time of export; and
- the products concerned were exported from the GSP beneficiary country on or after November 30, 2010 – the date on which the regulation containing new (relaxed) GSP rules entered into force.

GSP beneficiary countries cannot issue retrospective certificates on the basis of the new rules for products that were exported prior to November 30, 2010. There is no legal basis for them to do so, as the new rules were not in force at the time the goods were exported.

In short, goods exported from GSP beneficiary countries prior to November 30, 2010, must comply with the “old” product-specific GSP rules of origin, regardless of whether they are released to free circulation in the EU on or after January 1, 2011 (the date from which the provisions of the new GSP regulation applied). If those goods did not meet the “old” rules, retrospective certificates cannot be issued for them. Retrospective certificates may be issued on the basis of the new product-specific rules for products exported on or after November 30, 2010, and which are released to free circulation in the EU on or after January 1, 2011.

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Changes to Delivery Terms codes for 2012

HMRC has announced changes to some of the Delivery Terms codes to be used for Intrastat purposes starting in 2012. The International Chamber of Commerce (ICC) has made changes to its Incoterms (international commercial terms), which are referred to as Delivery Terms for Intrastat purposes. These changes saw the introduction of the new terms DAT (delivered at terminal) and DAP (delivered at place) to replace DAF (delivered at frontier), DES (delivered ex-ship), DEQ (delivered ex-quay) and DDU (delivered duty unpaid). Businesses must use the new codes for Intrastat declarations with a reference period of January 2012 and later:

- DAT replaces DEQ
- DAP replaces DAF, DES and DDU

The new codes apply to any mode of transport. Under both new codes, delivery occurs at a named destination: under DAT, at the buyer’s disposal unloaded from the arriving vehicle; under DAP, likewise at the buyer’s disposal, but ready for unloading (as under the former DAF, DES and DDU

rules).

Please remember that you are only required to provide Delivery Terms information on your Intrastat declaration if your trade exceeds the Delivery Terms threshold, currently £16,000,000.

[>> View the official HMRC announcement](#)

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— Export Controls and Compliance



Free compliance webinars

How do companies manage to stay compliant in everyday business? Is it possible with little investment to incorporate effective, IT-supported risk management into live business processes without disruptions?

ASSIST4 Compliance & Risk Management provides automated checks for the key steps required in any export controls process – including those for restricted parties, embargoes, critical goods and critical end-use – and keeps your business transactions compliant without disrupting the workflow. AEB offers free one-hour live webinars in which individual process steps are explained in detail using industry examples. The AEB presenter is available for questions afterward.

[>> Register now for one of our free compliance webinars.](#)

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U.S. EAR export controls: Netherlands Antilles

The Netherlands Antilles were dissolved on October 10, 2010. The U.S. Bureau of Industry and Security (BIS) has now removed the Netherlands Antilles (country code AN) – consisting of Curaçao, Sint Maarten, Bonaire, Saba and Sint Eustatius – from U.S. EAR. This means that the Netherlands Antilles as a complete entity was deleted from the Commerce Country Chart and the License Exception APP. Meanwhile, Curaçao (CW) and Sint Maarten (SX) were added to the Commerce Country Chart. Bonaire, Saba and Sint Eustatius with the country code BQ will now fall under the direct jurisdiction of the Netherlands and have therefore not been added to the Commerce Country Chart. In addition, East Timor will henceforth be listed as Timor-Leste. All these changes have been integrated into AEB's Export Controls U.S. EAR module.

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Syria removed from list of prohibited countries

Up to now, a license has been required to export goods with military end-use to Syria and Cuba, the countries listed in country group K of section 5c subsections I and II of Germany's Foreign Trade and Payments Regulation. This national regulation for Syria is no longer necessary, since there is now an arms embargo against Syria and the provisions of Article 4 sections II and IV of the EC Dual-Use Regulation (EC Regulation no. 428/2009 of May 5, 2009) are sufficient. Syria has therefore been removed from country group K. The Export Controls module in the AEB compliance solutions has been updated accordingly.

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— News and Events



Singapore, November 22–24: third annual LogiPharma Asia

AEB (Asia Pacific) Pte Ltd will showcase its comprehensive supply chain management and global trade solutions suite as a premium exhibitor at the third annual LogiPharma Asia, November 22–24, 2011, at the Grand Hyatt in Singapore. This event is the strategic platform where pharmaceutical supply chain and logistics professionals meet to discuss the key challenges of the life sciences industry in Asia. The event provides an ideal forum to network with industry peers and gain the latest insights into optimizing costs, improving compliance and enhancing supply chain performance. The agenda features eight different case studies, including Abbott's recent acquisition of Piramal Healthcare, and insights into China's twelfth five-year plan for the pharma distribution industry. A number of local logistics partners and supply chain management solutions will also be introduced.

Dr. Torsten Mallée, General Manager of AEB (Asia Pacific) Pte Ltd: "AEB's ASSIST4 offers a

complete set of business services for end-to-end logistics, including international goods movements, making it possible to standardize and automate business processes in supply chain execution. We are proud to act as a sponsor of this event and look forward to meeting logistics professionals to discuss ways to monitor and improve the visibility of supply networks, even beyond the boundaries of a single enterprise.”

Contact our [Singapore office](#) to find out more about the event and AEB's solutions.

>> For more information about the agenda and the speakers of LogiPharma Asia, please visit www.wbresearch.com/logipharmaasia

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— Publications



Handling & Storage Solutions: on the need for visibility and connectivity
Handling & Storage Solutions has published an article by Claire Umney, General Manager of AEB International, in its September 2011 issue. The article explores today's ever-changing, growing, dynamic supply chain environments and the resulting need for visibility and connectivity of all involved parties in order to quickly respond to changing demand and requirements and maintain a competitive edge. Such visibility and collaboration platforms, when enhanced with business intelligence tools, add significant value by facilitating smart decisions – selecting suppliers and carriers based on performance and cost/benefit statistics, for example – and enabling sustainable business growth.

>> [Read the full article 'Business intelligence benefits' \(PDF\)](#)

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Supply Chain Standard: on supply chain execution

Supply Chain Standard quotes Claire Umney, General Manager of AEB International, in its online article entitled “Integrating to execute.” The article elaborates on today's increasing requirements for end-to-end logistics systems, which offer excellence in execution in a variety of business areas rather than just in one area as in the past. Umney explains the importance of automation and standardization as a business increases the visibility and deployment of business intelligence tools for sustainable growth. Cloud solutions for certain business areas have been another positive development, adds Umney.

Read the full article at www.supplychainstandard.com

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